

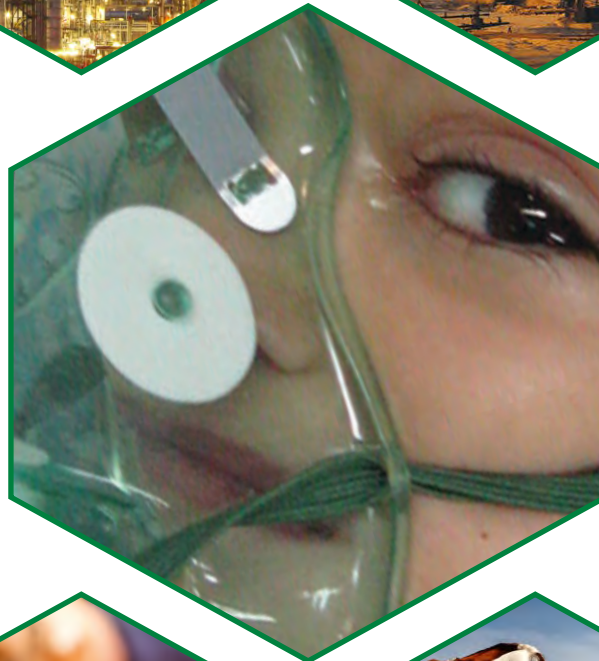


Ghani Global Group

# Profile



Faith  
Experience  
Innovation  
Growth



## Ghani Chemical Industries Limited

Manufacturer of Industrial & Medical Gases



# CORPORATE INFORMATION

## BOARD OF DIRECTORS

Masroor Ahmad Khan	Chairman
Atique Ahmad Khan	Director
Hafiz Farooq Ahmad	Chief Executive Officer
Mr. Aftab Ahmad	Director
Mr. Usman Hassan	Director
Ms. Saima Shafi Rana	Director
Hafiz Imran Lateef	Director

## PRESIDENT

M. Ashraf Bawany

## COMPANY SECRETARY

Farzand Ali, FCS

## LEGAL ADVISOR

Barrister Ahmed Pervaiz, Ahmed & Pansota  
Lahore

## CHIEF FINANCIAL OFFICER

Asim Mahmud, FCA

## AUDITORS

ShineWing Hameed Chaudhri & Co.  
H.M. House, 7 Bank Square, Lahore.  
Ph: + 42 37235084-87

## SHARE REGISTRAR

Corplink (Private) Limited  
Wings Arcade, 1-K, Commercial,  
Block-K, Model Town, Lahore  
Ph: + 42 35916714

## REGIONAL MARKETING OFFICE

C-7/A, Block F, Gulshan-e-Jamal  
Rashid Minhas Road, Karachi.  
Ph: (021) 34572150  
E-mail: shahidayub@ghaniglobal.com

## REGISTERED/CORPORATE OFFICE

10-N, Model Town Ext, Lahore 54000, Pakistan  
UAN: 111 GHANI 1 (442-641)  
Fax: (092) 42 35160393  
E-mail: info.gases@ghaniglobal.com  
www.ghaniglobal.com  
www.ghanigases.com

## PLANTS

### GCIL-I

52-K.M. Multan Road,  
Phool Nagar Bypass, Distt. Kasur  
Ph: +92-49-4510349-549  
Fax: +92-49-4510749  
E-mail: ggl1plant@ghaniglobal.com

### GCIL-II

A-53, Chemical Area, Eastern Industrial Zone,  
Port Qasim, Karachi.  
Ph: +92-21-34016152  
Fax: +92-21-34016142  
E-mail: ggl2plant@ghaniglobal.com

## VISION

- 🌐 Ghani Chemical Industries is committed to quality, service, value and honesty, with dedication to provide the very best products of gases and to serve the nation and health care particularly and greater community at large.
- 🌐 Our organization believes in faith, experience, innovation and growth, and will strive to strengthen all in our employees, customers and business peers.
- 🌐 We always seek to cultivate trust and reputation in all business relationships, both large and small.



## MISSION

- 🌐 We strive achieve market leadership through technological edge, distinguished by quality and customer satisfaction, and emphasis on employee's welfare and ensure adequate return to shareholders.
- 🌐 We further wish to contribute to the development of economy and country through harmonized endeavor.





Ghani Global Group

## BACKGROUND

Ghani Chemical Industries Ltd. (GCIL), (previously working as Ghani Gases Limited (GGL). From July 2019 all assets, liabilities, bank accounts, operations & employees etc. of GGL have been transferred from GGL to GCIL under the scheme of compromises arrangement & reconstruction sanction by the Honorable Lahore High Court, Lahore in Civil Original No. 221137 of 2018.

Ghani Chemical Industries Limited (GCIL / the Company) was incorporated in Pakistan as a private limited company on November 23, 2015 under the repealed Companies Ordinance, 1984 ( now the Companies Act, 2017) and converted into public limited company on April 20, 2017. The Company is engaged in trading and manufacturing of Industrial and Medical Gases & Chemical products. Before this GGL was the , manufacturer of Industrial & Medical Gases since May 2009.

The Company is a subsidiary of Ghani Global Holdings Limited which hold 99.39% shareholding as at June 30, 2020.





Ghani Global Group

## ABOUT THE SPONSORS

The Company Sponsor / Directors associated with Ghani Group of Companies are both experienced and qualified. It is their effort which have resulted in the formation of Ghani Global Group of Companies during 2007

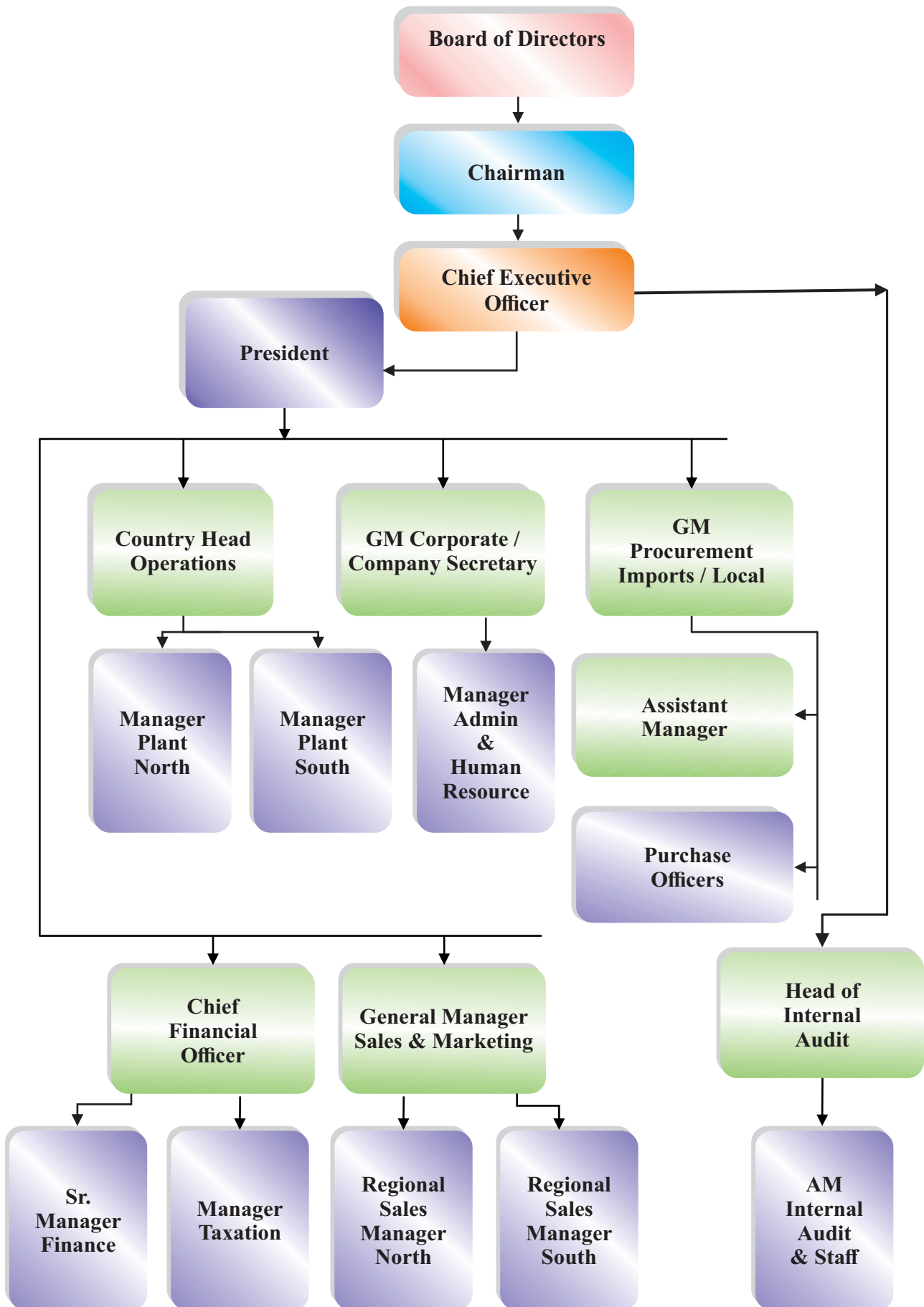


About the Sponsors	Education	Experience
Mr. Masroor Ahmad Khan (Chairman)	Graduate from Punjab University	32 years experience on Numerous Senior Management Positions.
Mr. Atique Ahmad Khan (Director)	Qualified Mechanical and Electrical Engineer	– 30 years Experience in industrial sectors at higher management positions. – He reactivated one of the plants of Ghani Group a phenomenal pace of two months
Hafiz Farooq Ahmad (Chief Executive Officer)	Engineer Graduate from the University of Illinois, Chicago, USA	– 20 Years experience in industrial sector. – Privilege of holding a patent which is registered in USA – Commissioning of the Float Glass plant in a very short period of time.

## CORE VALUES



# ORGANIZATION CHART



## KEY MANAGEMENT

About the Management	Education	Experience
Mr. M. Ashraf Bawani President Ghani Global Group	LLB, FCIS, FCMA	Over 30 Years' experience with Pakistan Oxygen Limited (Formerly: Linde Pakistan / BOC Pakistan Limited) in Senior Position (EX - MD / CEO). Also has been a Chairman / Director on Various Boards of listed / unlisted Companies Including PSX, NCCPL, and CDC.
Mr. Asim Mahmud Group CFO	FCA	22 years rich experience in Accounts & Finance of listed companies.
Mr. Farzand Ali Group General Manager Corporate & Company Secretary	C.A Finalist Fellow Member Institute of Corporate Secretaries	34 years rich experience of Finance & Corporate matters of mainly Textile, Automobile, Glass & Chemical Industries.
Mr. Bilal Butt National Sales Manager	B.Sc Mechanical Engineering MBA Marketing	Having ample experience in the field of sale & marketing of chemical sector.
Mr. Abid Ameen Plant Manager – North	Diploma of Associate Engineering Mechanical	22 years in Gases Manufacturing.
Mr. Sibtul Hassan Gilani General Manager Procurement	Master of Business Administration	18 Years experience in Pharma, Electronic, Gases & Glass Industries.



Ghani Global Group

## GROUP PROJECTS

The entrepreneurs of Ghani Global Group have a rich history of 40 years in diversified sectors involving mining, textiles, industrial & medical gases, glass, chemicals, construction, food and trading. The group comprises of many private, public and publicly listed companies.

The group prides itself in managing the business in accordance with the dictates of Shariah, and utilize only Islamic mode of financing within its group enterprises. On the group website, the group prominently declares itself as “ سود سے پاک ادارہ ” .

The cumulative balance sheet footing of the group companies exceeds PKR 10.884 Billion, and the group owners have extended a total of more than PKR 01 Billion funding on interest free basis to various group companies.

The origin of Ghani Global Group goes back to Ghani Glass Group. After family division, Ghani Global Group was founded in 2007, when it started with a chemical sector company, under the name of Ghani Gases Limited. Within a short span of 12 years, the group has expanded its presence from medical & industrial gases to the manufacturing of medical purpose glass for ampoules and vials.

Today, two companies of the group namely, Ghani Global Holdings Limited and Ghani Global Glass Limited are listed on Pakistan Stock Exchange (PSX). The group has the unique distinction in the history of Pakistan's capital market, when one of its companies, Ghani Gases Limited (now Ghani Global Holdings Limited) offered public subscription of its shares through the Book Building Process in 2009. The listed companies of the group are represented at PSX through their respective share symbols of GGL and GGGL. GGL is included in the Chemical Sector classification of PSX, while GGGL is included in the Glass & Ceramics industry sector. The ongoing combined market capitalization of these companies stands at about PKR 4 Billion, however, the total balance sheet footing of these companies stands at PKR 5.263 Billion.

Ghani Global Glass (GGGL) has the honor of establishing Pakistan's first European origin premium tubing/hollow glass manufacturing plant. This company had been set up with the purpose of providing foreign exchange savings to the country as an 'import substitution entity' supplying locally manufactured international standards glass ampoules and vial tubing to the domestic pharma sector.

# GROUP PROJECTS

On the other hand GGGL is earning foreign exchange for the country by exporting Glass Tube to Bangladesh, Egypt, Argentina and Mexico.

Another large, and still unlisted company of the group, Ghani Chemicals is Pakistan's leading Medical & Industrial Gases provider having almost 50% market share in the country. Total balance sheet footing of this company stands at about PKR 5.8 Billion.

Both Ghani Chemicals and Ghani Global Glass have been serving the medical emergency needs of the country during Covid-19 pandemic, during which time the companies operated at their optimal production capacities to ensure the supply of Oxygen to hospitals, as well as the glass ampoules & vials tubing to local pharma industry.

The group is also the largest importer and seller of Calcium Carbide and Ethylene Ripener in Pakistan.





# Serving the Nation

### Registered / Corporate Office:

10-N, Model Town Ext, Lahore-54000, Pakistan  
UAN: (042) 111-Ghani 1 (422-614)  
PH: +92-42 35161424-5, Fax: +92-4235160393  
E-mail: [info.gases@ghaniglobal.com](mailto:info.gases@ghaniglobal.com)  
Web: [www.ghaniglobal.com](http://www.ghaniglobal.com) / [www.ghanigases.com](http://www.ghanigases.com)

### GGL-I & III Plants

52-K.M. Multan Road,  
Phool Nagar Bypass, Distt. Kasur  
Ph: +92-49-4510349-549  
Fax: +92-49-4510749  
E-mail: [ggl1plant@ghaniglobal.com](mailto:ggl1plant@ghaniglobal.com)

### GGL-II Plant

A-53, Chemical Area, Eastern Industrial Zone,  
Port Qasim, Karachi.  
Ph: +92-21-34016152  
Fax: +92-21-34016142  
E-mail: [ggl2plant@ghaniglobal.com](mailto:ggl2plant@ghaniglobal.com)

### GGL West Site

Near Fecto Cement, Jorri Rajgan Road  
Sangjani, Islambad.  
E-mail: [sales.west@ghaniglobal.com](mailto:sales.west@ghaniglobal.com)

### Hattar Site

Plot # 7-24, Hattar Economic Zone,  
District Haripur.

### Regional Marketing Office

C-7/A, Block F, Gulshan-e-Jamal  
Rashid Minhas Road, Karachi.  
Ph: (021) 34572150  
E-mail: [shahidayub@ghaniglobal.com](mailto:shahidayub@ghaniglobal.com)



## GGL - I

During May 2009, Company setup a state-of-the-art 110TPD ASU plant for manufacturing of liquid industrial and medical gases near Lahore (GGL-I). Project is located near Lahore at 52 kilometers Mutan Road, District Kasur and is spread over on a vast are of 109 Kanals of land. It is well positioned to cater the demand of various consumers, mostly hospitals in Lahore, Faisalabad, Multan, Rahim Yar Khan, Rawalpindi / Islamabad, Peshawar and industrial / pharmaceutical units and steel mills in surrounding areas.

Power requirement of the plant is met through 4.5 MW electricity load from LESCO, WAPDA. In order to overcome the prevailing power supply shortages in Pakistan, Ghani has installed an in-house power generation as a backup to fulfill the power needs and uninterrupted power supply to the plant.





## GGL - II

During March 2014, Company setup another state-of- the art 110TPD ASU Plant for manufacturing of liquid industrial and medical gases at Port Qasim (GGL-II). A brand new fully automated industrial and medical gases manufacture plant was set up at Eastern Industrial Zone, Port Qasim, Karachi. Power requirement of the plant is met through 4.5 MW electricity load from K-Electric.



## GGL - III

During July 2019 Company has installed 3rd ASU Plant for manufacturing of Liquid industrial & medical Gases at the location of GGL-I. With this addition, now GCIL has become the largest manufacturer of these gases in Pakistan.

	GCIL I	GCIL III	GCIL II
Location	North	North	South
Year of Establishment	2008	2019	2014
Plant Land Area	109 Kanals		40 Kanals



### **Storage Tanks at Customer Premises:**

GCIL has installed 140 storage tanks at its customers of various sizes ranging from 5,000 Ltrs to 25,000 Ltrs

Total storage capacity of these storage tanks is 1,265,000 Ltrs

Total investment in these storage tanks is Rs. 500 Mn.



### **Distribution System / Capacity of Transport Storage Tanks:**

GCIL has 30 its own specialized Storage Tanks of various capacities from 5,000 Ltrs to 33,000 Ltrs. to transport the liquid gases from it's Plants to Customer premises all over Pakistan.

At one time Ghani has the capacity of 500,000 Ltrs to transport the liquid gases



Ghani Global Group

## STORAGE CAPACITY

### Liquid Gases

GCIL has its storage capacity of 2.75 Mn Ltrs. / 2.14 Mn Cubic Meter in the form of Storage Tanks.

#### GGL-I&III - North Plant - Phool Nagar, Multan Road, Dist. Kasur

	Storage Capacity			
	Total VIE's	Capacity (Liters)	Total Capacity (liters)	Total Capacity (m <sup>3</sup> )
Liquid Oxygen	3	250,000	750,000	631,500
Liquid Nitrogen	3	250,000	750,000	511,500
Liquid Argon	1	20,000	20,000	16,480
	1	33,000	33,000	27,192
Liquid Co <sub>2</sub>	1	10,000	10,000	5,500
	<b>9</b>	<b>563,000</b>	<b>1,563,000</b>	<b>1,192,172</b>

#### GGL-II - South Plant - Karachi Port Qasim

	Storage Capacity			
	Total VIE's	Capacity (Liters)	Total Capacity (liters)	Total Capacity (m <sup>3</sup> )
Liquid Oxygen	3	250,000	750,000	631,500
Liquid Nitrogen	1	200,000	200,000	136,400
	1	100,000	100,000	68,200
	2	20,000	40,000	27,280
Liquid Argon	1	50,000	50,000	41,200
	<b>8</b>	<b>620,000</b>	<b>1,140,000</b>	<b>904,580</b>

#### GGL- West - Tarnol, Islamabad

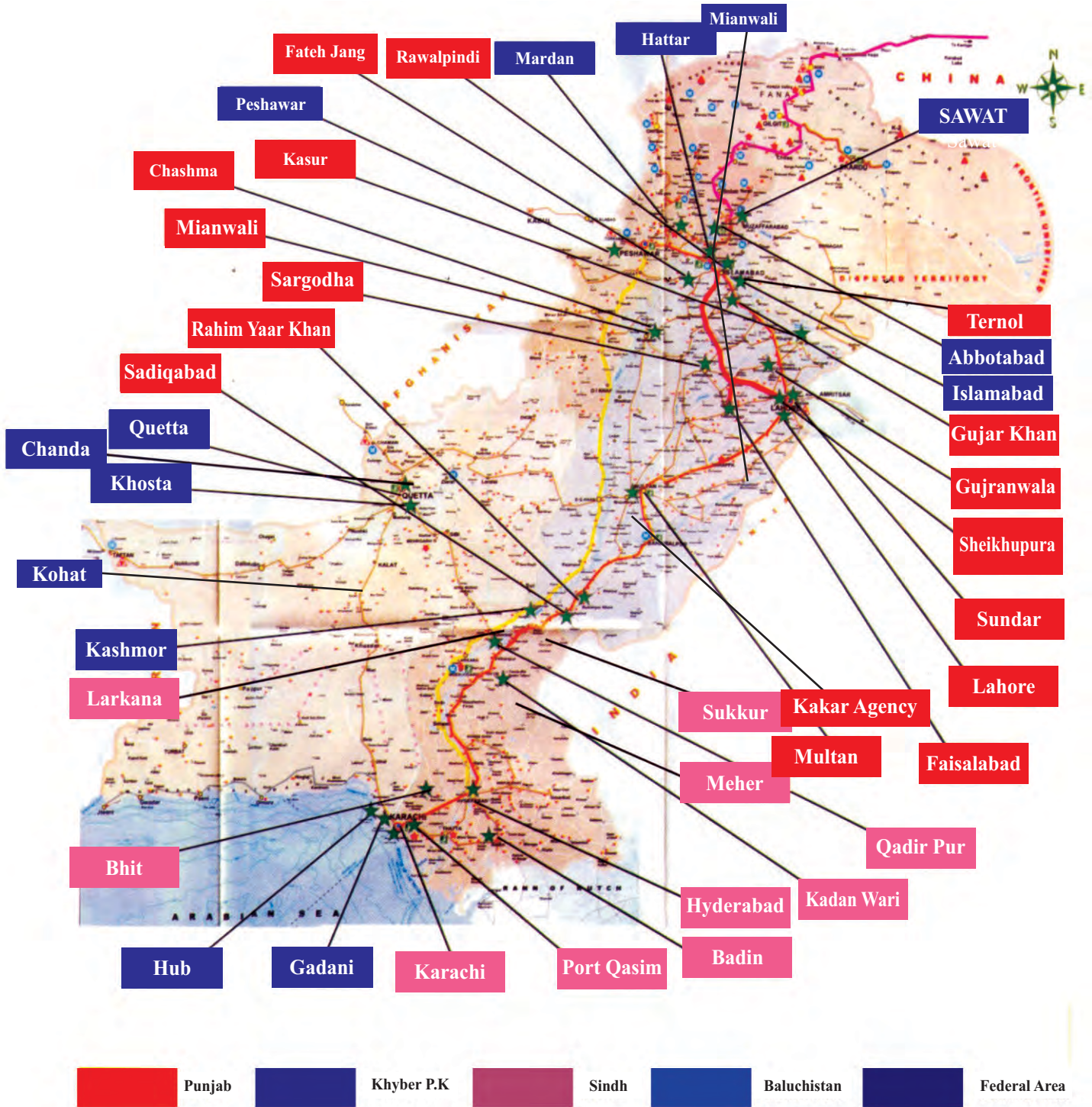
	Storage Capacity			
	Total VIE's	Capacity (Liters)	Total Capacity (liters)	Total Capacity (m <sup>3</sup> )
Liquid Oxygen	2	20,000	40,000	33,680
Liquid Nitrogen	1	12,000	12,000	8,184
Liquid Argon	1	5,000	5,000	4,120
	<b>4</b>	<b>37,000</b>	<b>57,000</b>	<b>45,984</b>

<b>Total</b>	<b>21</b>	<b>2,760,000</b>	<b>2,142,736</b>
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Ghani Global Group

# KEY LOCATIONS AROUND PAKISTAN



*We are where our customers are*

# CUSTOMER SEGMENTS

**Oil & Gas**



**Light & Medium Engineering Works**



**Chemical & Fertilizer**



**Research and Analysis**



**Ship Breaking & Scrap Cutting**



**Environment**



**Pharmaceutical**



**Merchandise Market**



**Health Care**



**Glass**



**Food & Beverage**



**Refineries**



**Metal Fabrication**



**Pulp & Paper**



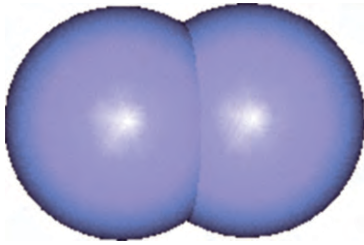
**Steel & Iron Mills**



**Livestock**



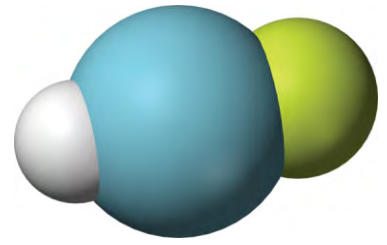
*GCIL! A Good solution for every situation...*



Liquid Oxygen



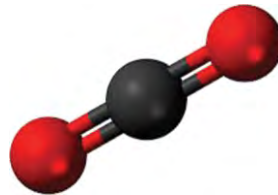
Liquid Nitrogen



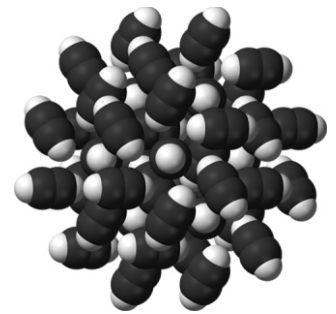
Liquid Argon



Liquid Helium



Liquid CO<sub>2</sub>



Dissolve Acetylene



Ethylene Ripener



Calcium Carbide



Industrial Gases Pipeline



Industrial Cryogenic /  
Gases Cylinders

# PRODUCTS & SERVICES



Compressed Medical Oxygen



Liquid Medical Oxygen



Nitrous Oxide



Pain Relief Mixture



Liquid Medical Cryogenic / Gases Cylinders



Helium



Oxygen Therapy Equipment



Medical Gas Pipeline



Gas Handling Equipment



Gas Outlet Points



Gas Manifold



Aviation Oxygen



Compressed Air



Compressed Argon



Gas Regulator



Compressed Acetylene



Compressed Nitrogen



Compressed Oxygen

## Special Gases



CO<sub>2</sub> Mixture



High Purity Gases



Lab Mixture Gas



Lamp Mixture Gas



Argon Mixture Gas



Co<sub>2</sub> Mig Wire

## Memberships

KCCI - Karachi Chamber of Commerce & Industry

LCCI - Lahore Chamber of Commerce & Industry

BQATI - Bin Qasim Association of Trade & Industry

PCMA - Pakistan Chemical Manufacturer Association

## Certifications

**ISO 9001:2015** Quality Management System

**ISO 14001:2015** Environmental Management System

**PS 4992: 2010** Halal Certification

**FSSC 22000** Food Safety System Certification

**ISO 45001:2018** Occupational Health and Management System



# FINANCIAL RESULTS

Nine Months to March 31, 2021

(Pak Rs. in millions except %)

Year	2021	2020	2019	2018	2017	2016	2015
Status	Audited	Audited	Audited	Audited	Audited	Audited	Audited
Gross sales	4,351	2,333	2,629	2,330	2,053	2,013	1,967
Profit from operations	1,175	69	165	264	255	316	353
Profit/ (loss) before tax	967	(224)	(24)	159	181	277	249
Net profit/(loss)	691	(161)	(65)	158	137	162	158
Right Share %	-	-	-	-	-	68	-
Bonus Share %	-	-	-	-	6	-	-
Cash Dividend %	-	-	-	-	-	-	16

(Pak Rs. in millions)

Year	2022	2023	2024	2025
Status	Forecast	Forecast	Forecast	Forecast
Gross sales	4,804	5,553	6,240	6,954
Profit from operations	1,155	1,405	1,587	1,764
Profit before tax	976	1,248	1,456	1,652
Net profit	721	760	879	991



Ghani Global Group

# MAJOR CUSTOMERS



Life is a gift. Live it well.



LAHORE GENERAL HOSPITAL



National Hospital & Medical Center



THE CHILDREN HOSPITAL FAISALABAD





### - **110 TPD ASU Plant at Port Qasim, Karachi**

GCIL is setup its 4th ASU (Air Separation Unit) plant at Port Qasim, Karachi for exclusively supply of Liquid Oxygen and Liquid Nitrogen (the products) to Engro Polymer & Chemicals Limited, Port Qasim for a period of 15 years. Formal supply of the products are expected to be commenced during 1st week of March 2022.

### - **Plant at Hattar Economic Zone, KP**

#### **Pakistan's Largest 275 TPD ASU Plant**

Keeping fast increasing demand of Medical Oxygen in KP and Northern Areas due to COVID and to cater growing demand of Industries, development projects and CPEC, GCIL has also commenced the construction work for setup of its 5th ASU plant for 275MTPD capacity for medical and industrials gases at Hattar Economic Zone, District Haripur, Khyber Pakhtunkhwa (KP). This decision has been made to respond to the national cause of overcoming the growing shortage of Oxygen in hospitals, and especially as a result of the recent EOI published by the Khyber Pakhtunkhwa Economic Zones Development & Management Company. The added capacity shall ensure not only consistent supply of fast growing demand of Oxygen to the hospitals in KP and Northern regions of the country but also meeting the increasing demand of gases for development projects by Government and for industrial requirements of CPEC projects.

### - **Plants at Allama Iqbal Industrial City, Faisalabad**

#### **Chemical Plant for manufacturing of Citric Acid & Sulphuric Acid**

GCIL has decided for setting-up of two state-of-the-art chemical plants for manufacturing of Citric Acid (import substitute) and Sulphuric Acid in Allama Iqbal Industrial City, Faisalabad with an approximate cost of PKR 8.5 Billion.